COMMUNITY DENTAL CLINIC

520 Handeyside Lane, Fort Atkinson, WI 53538 920-563-4372 2011 ANNUAL REPORT SUMMARY

The Mission of the Community Dental Clinic is to provide basic dental health services to uninsured and ForwardHealth Insurance patients in Jefferson County communities.

BOARD OF DIRECTORS

Brian Turley, DDS, Dental Director

Paul Hable, Chair Lynn Goetsch, Vice Chair Gail Scott, RN, Secretary Michael Phelps, Treasurer

Debra Gatzke, RN Bob Karczewski, DDS Peter Nysather, DDS Virgil Simley, DDS

Juliet Slavens, DDS Joyce Connolly, RN David Meade, DDS Kristin Wallace

CLINIC STAFF

Barb Morrison Gudgeon, Clinic Coordinator; Sandy Hasel, Secretary; Chad Boers, DDS; Don Kwarciany, DDS



HYGIENIST

Marilyn Jansen

DENTAL ASSISTANT STAFF

Jerry Matzelle, Brenda Mohr, Karen Nelson, Missy Stark, Nicole Stark

VOLUNTEER DENTAL ASSISTANTS

John Ashenbrener, Debbie Ebert, Deb Reynolds, Karen Steggall

VOLUNTEER HYGIENISTS

Jessica Brandon, Lynn Goetsch, Marilyn Jansen, Ali LaLani, Deb Randall, Emily Roedl, Brook Springer, Lynn Weber

VOLUNTEER DENTISTS

Mike Bender, DDS; Steve Fahsel, DDS; Tom Gobel, DDS; Dan Harvey, DDS; Bob Karczewski, DDS; Lowell Lakritz, DDS; David Meade, DDS; Pete Nysather, DDS; Juliet Slavens, DDS; Virgil Simley, DDS; Brian Turley, DDS; Jeff Winn, DDS Oral and Maxillofacial Surgery Associates

Dentist Volunteer Hours = 1,038 hours or \$186,840 in-kind value Hygienist Volunteer Hours = 382 hours or \$11,460 in-kind value

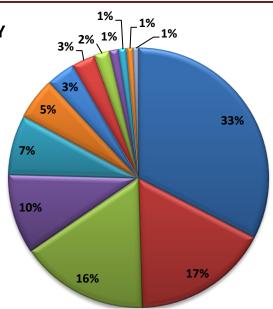
The Community Dental Clinic location is generously supported by Fort HealthCare

| CLINIC PATIENTS BY NO INSURANCE OR FORWARDHEALTH INSURANCE | | | | | |
|--|-----------------------------|-----------------------------|-----------------------------|--|--|
| 2008 | 2009 | 2010 | 2011 | | |
| Patients = 808 | Patients = 1,650 | Patients = 2,460 | Patients = 3,433 | | |
| No Insurance = 237 (29%) | No Insurance = 502 (31%) | No Insurance = 655 (26%) | No Insurance = 1,114 (33%) | | |
| ForwardHealth = 571 (71%) | ForwardHealth = 1,123 (69%) | ForwardHealth = 1,805 (74%) | ForwardHealth = 2,319 (67%) | | |

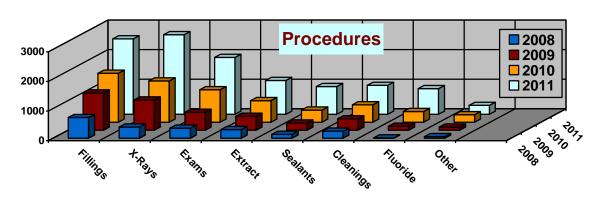
| CLINIC PATIENTS BY AGE | | | | | | | | | |
|------------------------|------|------|------|------|---------|------|------|------|------|
| AGE | 2008 | 2009 | 2010 | 2011 | AGE | 2008 | 2009 | 2010 | 2011 |
| 3-5 | 66 | 75 | 118 | 168 | 25 – 34 | 202 | 407 | 600 | 750 |
| 6 – 12 | 93 | 204 | 406 | 487 | 35 – 54 | 211 | 542 | 623 | 893 |
| 13 – 17 | 76 | 115 | 189 | 368 | 55 – 64 | 56 | 82 | 171 | 277 |
| 18 – 24 | 75 | 180 | 305 | 401 | 65 + | 29 | 20 | 48 | 89 |

2011 CLINIC PATIENTS BY CITY

- Watertown = 1,119 patients (33%)
- Fort Atkinson = 582 patients (17%)
- Jefferson = 548 patients (16%)
- Whitewater =340 patients (10%)
- Lake Mills = 254 patients (7%)
- **■** Waterloo = 180 patients (5%)
- Johnson Creek = 123 patients (3%)
- Palmyra = 99 patients (3%)
- **■** Cambridge = 66 patients (2%)
- Sullivan = 40 patients (1%)
- Oconomowoc = 33 patients (1%)
- Ixonia = 27 patients (1%)
- Helenville = 22 patients (1%)



| Procedures | 2008 | 2009 | 2010 | 2011 |
|---------------------|-------|-------|-------|--------|
| Fillings | 701 | 1,263 | 1,659 | 2,550 |
| X-Rays | 379 | 1,025 | 1,400 | 2,690 |
| Evaluations/Exams | 341 | 606 | 1,102 | 1,923 |
| Extractions | 292 | 471 | 732 | 1,143 |
| Sealants | 131 | 246 | 415 | 941 |
| Cleanings | 240 | 388 | 590 | 979 |
| Fluoride Treatments | 13 | 134 | 365 | 868 |
| Other | 56 | 110 | 256 | 303 |
| TOTAL | 2.153 | 4.243 | 6.519 | 11.397 |



| | 2011 Inco | OME | |
|--|------------------|------------------------------|-----------|
| Medical Assistance (ForwardHealth Insurance) | \$246,408 | United Way of Watertown | \$4,788 |
| Patient Contribution | \$40,954 | Other Income | \$3,077 |
| United Way of Jefferson & N. Walworth Counties | \$18,750 | Wisconsin Dental Association | \$2,999 |
| Seal A Smile | \$6,286 | Community Donations | \$2,190 |
| | | Total Income | \$325,452 |

| 2011 Expenses | | | | | |
|----------------------|-----------|----------------------|---------|--|--|
| Contracted Personnel | \$141,033 | Building Maintenance | \$3,584 | | |
| Payroll | \$136,653 | Insurance | \$3,503 | | |
| Dental Supplies | \$38,966 | Capital Equipment | \$980 | | |
| Other | \$13,642 | Telephone | \$440 | | |

| Total Expenses | \$338,801 |
|----------------|------------------|
| | 440.040 |

Net Loss \$13,349